

PRESS RELEASE

Uflex transforms the Packaging for Rasna Fruit Powder Concentrate

04 June 2018, Noida (India): One of India's largest manufacturers and exporters of beverages - Rasna International wanted an absolutely alluring packaging for its fruit powder concentrate. With this straightforward brief, Rasna tasked Uflex – a company with whom it has had an association for over two decades, to come up with a unique packaging solution.

What Uflex in turn came up with is all set to take the brand to the next level of customer delight. An all new spouted profile stand-up pouch with side handle carrying Rasna Fruit Powder concentrate has pleasantly stirred up the retail shelves not only in India but overseas as well.

Explaining about the metamorphosed packaging, Mr. Arun Anand, Executive Vice President Marketing at Uflex Packaging said, "Fruit powder concentrate is extremely hygroscopic. The powder has to be immaculately protected from moisture. Rasna wanted something very unique, enunciating strong customer pull at the point-of-sale (POS). We created a four tier profiled packaging structure comprising **Polyester/ Aluminium Foil / Polyester / Polyethylene.**



While the foil imparts perfect barrier to water vapour and oxygen, we have incorporated two layers of polyester in the structure to lend sturdiness to the pouch carrying 750 grams of powder concentrate ensuring that the

side handle does not snap while holding the pack. In this hourglass shaped profile pack, the handle has been provided with the help of a high precision tool on our sophisticated pouch making machine. This handle is formed inline and is pretty much a part of the overall torso of the pouch, making this packaging quite unique.

The importance of aesthetics in FMCG remains paramount; therefore intricate profiling of the pouch has been done by the design engineers at Uflex. Rasna International banked upon our capabilities in making the pouch shape much more enticing for the consumers at the POS. Rasna's stand-up spouted pouch with side handle and a bottom gusset is an 8 coloured rotogravure printed job with the inks manufactured by our Chemicals Business. High performance adhesives also manufactured at Uflex Chemicals ensure high bond strength. The rotogravure cylinder has also been manufactured in-house. We have a specialised, high calibre pouch making machine that is capable of rendering various profile shapes to the packs ensuring uniform and fool-proof seal-integrity to protect the fruit powder concentrate.

The Dispensing Spout has been fused with the laminate using extremely high precision equipment under optimized temperature and pressure coordinates to ensure that the fusion is fool proof. The spout paves way for immense convenience to the consumers in pouring out just the required quantity of fruit powder concentrate to make that perfect and refreshing drink."

Talking about the product that has hit the retail shelves in unique packaging manufactured by Uflex, Piruz Khambatta, Chairman and Managing Director, Rasna Private Limited said, "Millennials who now form the most significant cohort of the global consumer demographics have grown up drinking Rasna as their favourite refreshing drink. Our association with Uflex is over two decades old and we are very glad that the packaging engineers at the company worked closely with our merchandizers to create a unique packaging for our Fruit Powder Concentrate with an eclectic combination of aesthetics and pack functionalities upholding the ethos of Brand Rasna. The new packs look terrific on the retail shelves. We cherish our relationship with Uflex and look forward to exciting times ahead."

Expressing delight about the transformational packaging developed by the company for Rasna Fruit Powder Concentrate, Mr. Ashok Chaturvedi, Chairman and Managing Director, Uflex Limited said, "Packaging is the skin for a brand. Not only this skin represents the characteristics of the product but also resonates with the underlying spirit of the Brand. Being fully integrated flexible packaging materials and Solution Company, my engineers across various verticals in perfect collaboration with each other developed a functionally deft and visually striking packaging solution celebrating the persona of brand Rasna."

<u>About Uflex</u>

Uflex is India's largest multinational flexible packaging materials and Solution Company and an emerging global player. Since its inception back in 1985, Uflex has grown from strength to strength to evolve as a truly Indian Multinational with consumers spread across the world. Uflex today has state-of-the-art packaging facilities at multiple locations in India with installed capacity of around 100,000 TPA and has packaging film manufacturing facilities in India, UAE, Mexico Egypt, Poland and USA with cumulative installed capacity in excess of 337,000 TPA.

All Uflex plants are accredited with ISO 9001, 14001, HACCP & BRC certifications. Uflex caters to markets spanning across the globe in over 140 countries like USA, Canada, South American countries, UK and other European Countries, Russia, South Africa, CIS, Asian and African nations. Integrated within its core business profile are allied businesses like Engineering, Cylinders, Holography and Chemicals which further give Uflex a superior edge above competition.

Uflex Limited is also a part of the D&B Global Database and winner of various prestigious national and international awards for its products' excellence. Uflex offers technologically superior packaging solutions for a

wide variety of products such as snack foods, candy and confectionery, sugar, rice & other cereals, beverages, tea & coffee, dessert mixes, noodles, wheat flour, soaps and detergents, shampoos & conditioners, vegetable oil, spices, marinades & pastes, cheese & dairy products, frozen food, sea food, meat, anti-fog, pet food, pharmaceuticals, contraceptives, garden fertilizers and plant nutrients, motor oil and lubricants, automotive and engineering components etc.

Some of Uflex's clients on the global turf include P&G, PepsiCo; Tata Global; Mondelez, L' Oreal, Britannia, Haldiram's, Amul, Kimberly Clark, Ferro Rocher, Perfetti, GSK, Nestle, Agrotech Foods, Coca Cola, Wrigley, Johnson & Johnson among others.

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